

**APPLEBY**



## AWARDS

### Appleby is top of the table ranked by **Legal 500 UK** in the top tier of legal service providers for Commercial Property (2016)

*Legal 500* is recognised as one of the most influential publications about the legal profession, providing qualitative assessments based on objective interviews undertaken by an independent team of researchers.

*Legal 500 UK* 2016 commended the property practice as "very good on all fronts." "Excellent" consultant **John Bisson** advised Dandara on the purchase of 27 Esplanade for development as an office block, and on the £7m purchase of the Hotel Metropole in St Helier. Highlights for "very strong" global practice head **Tim Hart** included acting for Peter Street Properties on the sale of Kleinwort Benson House in St Helier to Berkshire Capital for £7m, and assisting Kennedy Enterprise with the purchase of 1 Grenville Street, St Helier from HSBC Private Bank.

*Legal 500 UK* 2015 praised the property team for "good industry knowledge, fast response times and pragmatic advice". The practice, led by the "attentive and approachable" **Tim Hart**, is known for complex commercial, mixed-use and residential development work. Tim worked with **John Bisson** in advising Dandara on a pre-let agreement with the Royal Bank of Canada relating to an office block in St. Helier, and the pair acted for the same client on its financing of the 242-apartment Westmount development. Another client is LV group, for which the firm acted on its purchase of the former Cheval Roc Hotel in St. John for conversion into a residential care home.

*Legal 500 UK* 2014 praised Appleby for their "commercial view" and "focus on the salient issues", the team at Appleby is noted for providing an "exceptionally high level of service". Despite the relatively subdued market conditions, the department's solid client base ensured ongoing activity. For key client Dandara, the team continued to provide advice on a large property development, and recently assisted with the completion of three leases on a separate site.

**Tim Hart** was also noted by *Legal 500 UK* 2014 for his "experience in his given field". He was described by *Legal 500 UK* 2013 as being "at the top of his game".

### Appleby is a highly recommended legal service providers in the Commercial Property sector, according to **Chambers and Partners** (2017)

The latest Jersey rankings have just been published (October 2016) by the legal directory, which demonstrates the property teams considerable expertise in a full range of commercial property work, including development and financing, and excellent strength across commercial and residential developments' and its client base of international banks, retailers, developers and state bodies.

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*Chambers UK* 2017 praised global practice head **Tim Hart** for his standout reputation and he maintains a wide-ranging practice that incorporates leasing, M&A and financing matters. Clients commented, "they are a capable and efficient team."

In the 2016 guide Appleby was described as "an impressive real estate department" with clients praising the speed and quality of service.

**Tim Hart** was noted by *Chambers UK* 2016 as "the name to mention in the market and should not be underestimated". Clients appreciate his effective communication and interpersonal skills, as well as his

"commercial approach, excellent drafting skills and inside market knowledge."

*Chambers UK* 2016 also recognised **Tim Hart** as being a 'Notable Practitioner' with clients saying "he is extremely efficient and fast to respond to queries". He was named as a 'Leader in his Field' by *Chambers UK* 2015 and as being both "attentive and approachable". In *Chambers Europe* 2014 sources note that he "is certainly the name to mention in the market and should not be underestimated".

*Chamber UK* 2017 said Consultant **John Bisson** is deemed "efficient, prompt and concise" by clients. He specialises in commercial property work, and regularly acts for developers in financing and transactional matters.

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